# Acquisition Profile: Hospitality / Mixed-Use (New Development; Conversion of Existing Assets)

### About us

- ALP.X Group is an entrepreneurial, hypothesis-driven investment manager and project developer
- Active in **real estate, infrastructure and corporate growth** across risk-return profiles and strategies
- Focus on residential, hospitality, office, renewable energies and enabling technologies
- Current portfolio with a combined project development volume of over USD 1 billion
- Strong network of established investors (family offices, institutional investors, private individuals)
- Well-educated team of top-tier investment managers
- Headquartered in Munich, Germany with offices in Berlin and newly established presence in Miami
- Working in cooperation with renowned **European hospitality and retail tenants** to support US expansion strategy

## **Acquisition Criteria**

Locations

 Type
 Developed and undeveloped sites incl. urban developments, conversion sites (office or other commercial assets) and prospective building land

Focus state: Florida

location

• Existing hotels for operator change and/or rebranding

• <u>Focus markets</u>: Greater Miami (Brickell, Biscayne, Airport, Coral Gables, Wynwood), Miami Beach,

Surfside, Bal Harbour, Palm Beach, Orlando,

Tampa, Sarasota, Fort Lauderdale, Melbourne,

Tallahassee, Panama City, Pensacola, Gainesville, Fort Myers, Naples, St. Petersburg, Clearwater

• Within 0.5 miles of an I-95 exit, with asset visibility from I-95; or well-connected inner city or beach

# Complete address Site plan / survey

- Information memorandum (if available)Other relevant information (e.g., zoning
- details, rental situation)
- Asking price

**Key Information** 

### Kontakt



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| Features  | <ul><li> 2-4-star rating</li><li> 70-250 hotel keys</li><li> Mixed-use element acceptable</li></ul> |
|-----------|---|
| Volume    | From USD 1M   |
| Structure | Asset or share deal   |



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